

# INFORMATION MEMORANDUM

OF



**ROMIS CONSULTANTS LIMITED**

**RC.59,979**

**TEL: +234-1-3427418**

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**Management, Investment & Human Resources  
Development Consultants.**

**JUNE, 2020**

## 1.0 GENERAL INFORMATION ABOUT ROMIS CONSULTANTS LTD

1.1 Romis is a Firm of Integrated Management, Investment, Training, Industrial and Economic/ Social Survey Consultancy outfit of over 30 years' experience. The Firm is a private limited liability company incorporated in January 1984 with registration number RC.59, 979.

The Firm has a large base Clientele that include Micro, Small and Medium Enterprises (MSMEs), Large Enterprises (LEs), Federal Government Agencies, State Governments and International Donor Agencies like UNDP – Nigeria, UNDP's Oslo Governance Centre, DFID-UK, UN-HABITAT, UNFPA, The World Bank, USAID-NEXTT, The Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH, Mathematica Policy Research, IBS Washington DC, USA, etc.

**Romis Consultants Ltd**, was in March, 2013 selected as one of the winners of the “**Nigeria Fast Growth 50**” Companies. The competition was organized by **ALLWORLD NETWORK** in **partnership** with the Tony Elumelu Foundation. Please visit [www.allworldlive.com](http://www.allworldlive.com) for further details on the maiden Nigeria 50 Awards.

**Romis** was among the shortlisted consulting Firms by the Federal Ministry of Finance for the implementation of the Graduate Internship Scheme – a component of the Federal Government SURE-P. **Our Employer Unique Code is EQY02**

Romis is an accredited BDSP (Business Development Service Provider) to a number of organisations that include Bank of Industry (BOI), GEM (Growth and Employment Project) of the World Bank.

**In May 2020, Romis was accredited as an EDI (Entrepreneurship Development Institute) by NIRSAL (The Nigeria Incentive-Based Risk Sharing System for Agricultural Lending).**

1.1.1. **Name of Company : ROMIS CONSULTANTS LIMITED**

1.1.2. **Contact Details of the Company:**

Registered Address:	<b>26, ASSOCIATION AVENUE, ILUPEJU, LAGOS STATE NIGERIA P. O. BOX 10699, MARINA, LAGOS</b>
Telephone:	<b>+234-1-3427418</b>
OSUN STATE OFFICE:	<b>SUITES 6 &amp; 7, NUJ PRESS CENTRE, BESIDE TECHNICAL TRAINING SCHOOL, IWO/IBADAN EXPRESSWAY, OSOGBO, OSUN STATE.</b>
Telephone:	<b>+234-703-270-7371</b>
OGUN STATE OFFICE:	<b>ENTREPRENEURSHIP AND TRAINING HUB B4/57, OLOMORE HOUSING ESTATE, OLOMORE, ABEOKUTA, OGUN STATE.</b>
Telephone:	<b>+234-818-608-0805</b>
E-mail:	<b><a href="mailto:romisco2000@gmail.com">romisco2000@gmail.com</a>, <a href="mailto:romisco2000@yahoo.com">romisco2000@yahoo.com</a>, <a href="mailto:info@romisconsultants.com.ng">info@romisconsultants.com.ng</a></b>

Website: [www.romisconsultants.com.ng](http://www.romisconsultants.com.ng)

1.1.3. **Date of Incorporation:** 17<sup>th</sup> January 1984

1.1.4. **Incorporation Number:** RC. 59,979

1.1.5. **Nationality:** NIGERIAN

1.1.6. **Type of Company:** (Individual, Partnership, Corporation, etc.):

**LIMITED LIABILITY COMPANY**

1.1.7. **Contact Person:**

NAME : BELLO, BABATUNDE T.  
POSITION: MANAGING CONSULTANT  
MOBILE TELEPHONE: 0803-353-3365  
E-MAIL: [romisco2000@gmail.com](mailto:romisco2000@gmail.com)  
[romisco2000@yahoo.com](mailto:romisco2000@yahoo.com)  
[info@romisconsultants.com.ng](mailto:info@romisconsultants.com.ng)

1.1.8. **Core Business Areas of Company:** INTEGRATED MANAGEMENT, INVESTMENT, TRAINING, INDUSTRIAL, ECONOMIC & SOCIAL SURVEY CONSULTANTS, MSME BUSINESS DEVELOPMENT CONSULTANTS

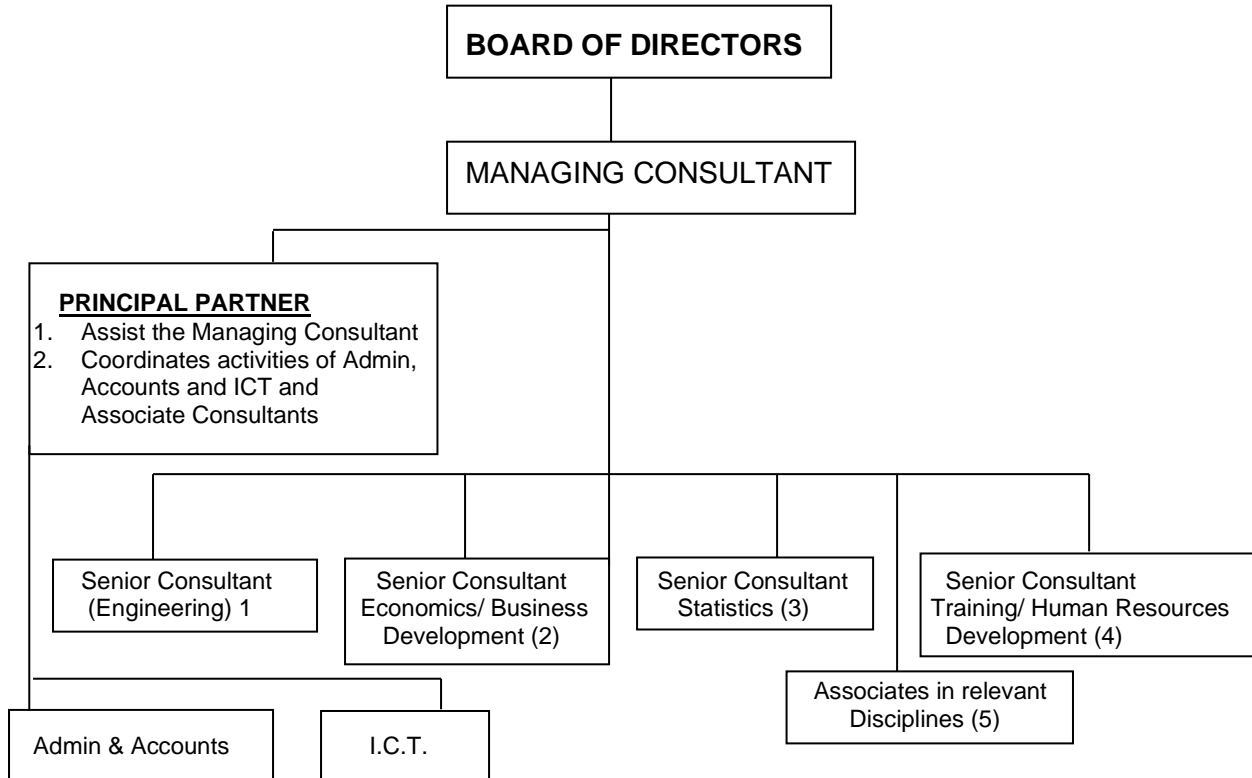
1.1.9. **Affiliation with Local and International Companies**

Romis has a very close relationship with the following Organizations:

- i. **KOFA INTERNATIONAL COMPANY CHICAGO, USA – ASSOCIATES**  
[www.kofainternational.com](http://www.kofainternational.com)
- ii. **INDUSTRIAL SOLUTIONS (UK) LTD – ASSOCIATES**  
[www.industrialsolutions.uk.com](http://www.industrialsolutions.uk.com)
- iii. **SUMMIT INTERNATIONAL ENTERPRISES – HONG KONG**
- iv. **CONNECT-TO-GROW, UK ASSOCIATE** [www.connecttogrow.org](http://www.connecttogrow.org)
- v. **Rewards-in-Africa**
- vi. **TRANSMEDIA UK** [www.transmedia.co.uk](http://www.transmedia.co.uk)
- vii. **Chainings Ltd, UK** [www.chainings.com](http://www.chainings.com)

### 1.1.10. Organizational Chart

Organization Chart showing the position of directors, key personnel and functions.



1. **Senior Consultant (Engineering)** – Utilities and Infrastructures, Production Systems, Layout, Quality Control, Productivity Component, Reactivation & Start Up Services, Project Management and Investment Planning
2.
  - i. **Senior Consultant (Economist)** – Micro & Macro Economics, Economic Analyst, Studies/ Analysis, Development of Master Plans, etc.
  - ii. **Senior Consultant (Business Development)** – Market Research/ Studies, Analysis of Business Environment, Personal Management Matters, Institution Building of Establishment and Enterprises, Budget/ Financial Planning and Projections.
3. **Senior Consultant (Statistician)** – Statistics, Statistical Analysis, Large Scale Enterprises Survey Process, Economics/ Social Survey and Writing Survey Reports.
4. **Senior Consultant (Training/ Human Resources Development)** – Training Needs Identification, Design of Training Programmes, Advocacy, Cluster Formation and Development, Social Mobilization, etc.
5. **Associates and Specialists – Professionals** that we usually engage to complement our regular Staff when the occasion demands.

### 1.1.11. List of some Selected Clients:

- i. A & Shine International Ltd, Abuja, FCT.
- ii. Abnorm Industrial Enterprises Ltd, Katsina, Katsina State.
- iii. Achievers Day Care, Kindergarten and Nursery School, Ikorodu, Lagos.
- iv. Ade Aluminium Products Ltd, Oyo State

- v. Adewo Farms Limited
- vi. AGY (Nigeria) Ltd, Anyigba, Kogi State.
- vii. Associated Biotechnology Limited, Lagos.
- viii. Atorj Technology Limited, Ilupeju, Lagos.
- ix. Berekotry Industries Ltd, Iseyin Oyo State.
- x. Biolabiola Nigeria Ltd, Igando, Lagos.
- xi. Biz-a-Biz Ltd, Lagos
- xii. Bloomfield Bakery, Gbagada, Lagos
- xiii. Boulangerie Patisserie Memnet, Shasha, Lagos.
- xiv. Bout Drinks, Surulere, Lagos.
- xv. Bradoc Engineering Ltd, Ogun State
- xvi. Carlsbury Winery, Agege, Lagos.
- xvii. Conoil PLC, Lagos, Lagos State.
- xviii. CYGNUS Farms Ltd
- xix. Davolod Farms Ltd, Lagos.
- xx. DebbyZone Water Resources
- xxi. Dee-Tee Communications Ltd, Lagos, Lagos State.
- xxii. Derwin Productions, Ikeja, Lagos
- xxiii. El-Shaddai Fisheries Ltd, Ijebu-Ode, Ogun State.
- xxiv. Estair Creations, Ojo, Lagos.
- xxv. Express World Trade Ltd, Lagos.
- xxvi. Federal Character Commission.
- xxvii. Finnu International Productions Limited, Surulere, Lagos
- xxviii. Food Access and Packaging Services, Agege, Lagos
- xxix. Franmoni Farms, Akure, Ondo State.
- xxx. Frutta Juices & Services Ltd, Lagos.
- xxxi. Gashfah Farms Ltd, Kaduna State.
- xxxii. Gesellschaft für Internationale Zusammenarbeit (GIZ), Abuja, FCT
- xxxiii. Global Spectrum Energy Services Ltd, Abuja, FCT.
- xxxiv. Great Northern Tannery Limited, Kano, Kano State.
- xxxv. IMIT Nigeria Ltd, Matori, Lagos.
- xxxvi. Intercity Ventures Ltd
- xxxvii. Julie Manny Products Ltd, Sagamu, Ogun State.
- xxxviii. Lagos State Government
- xxxix. Lagos State Ministry of Economic Planning and Budget, Alausa, Lagos.
- xl. Lagos State Ministry of Establishment, Training and Pensions, Alausa, Lagos
- xli. Lagos State Ministry of Science and Technology, Alausa, Lagos
- xlii. Latitudeby Nigeria Enterprises, Ikeja, Lagos.
- xliii. Mathematica Policy Research Inc., Washington D.C., USA.
- xliv. Muhalib Fruit Juice Company Ltd, Sokoto
- xlv. Nabegu Tannery Ltd, Kano.
- xlvi. National Automotive Council
- xlvii. Nolina Empress Ventures, Obanikoro, Lagos
- xlviii. Osun State Government
- xlix. Premium Stitches, Lagos.
- i. Quorum Poly & Plastic Ltd, Ikotun, Lagos.
- ii. Real Gao Limited, Owo, Ondo State
- iii. Sara Products Ltd, Lagos.

- lii. SCIVON Enterprises Ltd, Lagos.
- liv. Seftak Properties, Gbagada, Lagos.
- lv. Small & Medium Enterprises Development Agency of Nigeria (SMEDAN).
- lvi. SOG Petroleum Company Ltd, Lagos.
- lvii. Springbox Design, Lekki, Lagos
- lviii. Sunchitex Nigeria Enterprises Ltd, Yaba, Lagos
- lix. Super Petroleum Products Ltd, Lagos.
- lx. Super Woven Sacks Ltd, Lagos.
- lxi. The World Bank.
- lxii. Tube & Tyre Care Services, Lagos.
- lxiii. Two-Point Agro Allied Enterprises, Alagbado, Lagos
- lxiv. United Nations Development Programme (UNDP).
- lxv. United States Agency for International Development (USAID)
- lxvi. VD&S Feeds Integrated Nigeria Ltd, Epe, Lagos.
- lxvii. Ward Farms (Nigeria) Limited, Ogbomoso, Oyo State.
- lxviii. Westek Ltd, Sokoto
- lxix. Wilson's Juice Company Ltd
- lxx. Zamfara State Ministry of Economic Planning and Budget, Gusau, Zamfara State.

#### 1.1.12. **Training Facilities**

Romis owns a large Seminar Room that can accommodate at least 50 Participants at a time. In addition we have

- ☞ The latest Multi-media Projector with a movable screen
- ☞ Flip Chart Board and Charts
- ☞ Writing Board and Markers
- ☞ Complete Computer Systems with latest and sophisticated software packages
- ☞ We also have all the facilities to conduct virtual training.

#### 1.1.13. **Small Business Monthly Publication**

Romis is the “Brain” behind the “**Small Business**” monthly Magazine which is aimed at educating the MSMEs on basic management techniques and providing them with basic relevant and useful information/data which they (MSMEs) can deploy for efficient and profitable management of their businesses.

## 2. **SERVICES**

2.1 Romis provides the following services amongst others:

- Economic, Social and Sectoral Surveys / Studies
- Market Research
- Feasibility and Viability Studies
- Productivity Studies and Improvement
- Statistical Training, particularly in the areas of Survey Design, Data collection, Data Analysis, Presentation and Interpretation of Research findings.
- Entrepreneurship Development Training and Human Resources Management
- Sourcing of Funds for Viable Projects/Business Proposals from Local and Foreign Financial Institutions
- Project Implementation Management

- Back-up Consulting Services for MSME's particularly in the areas of Marketing, Record Keeping and Appraisal of operating results, and Fund Sourcing.
- International Trade Promotion (Export/Import) Consultancy Services, including organisation of Trade Fairs, Expos, Exhibitions and Foreign Trade Missions.

### 3. RESOURCES

3.1 Our Organisation has highly qualified and experienced Consultants in the following fields: **Agriculture, Statistics, Economics, Finance, Banking, Marketing, Engineering, Accountancy, Sociology and Demography, and ICT**. Each of our Principal Consultants has a minimum of second degree and 15 years post qualification experience.

3.2 In addition we have access to a pool of Experienced Professionals and Academicians, particularly in the Universities and Research Institutes, in different fields that we can engage for specific consultancy assignments when the need arises.

We are also networking with a number of Foreign Associates in Europe, America and Asia to deliver First-Class Services of International Standards to our various Clientele.

### 4. CORPORATE MEMBERSHIP

4.1 Romis is also a **Corporate Member** of:

- ✓ Nigerian Association of Small and Medium Enterprises (NASME)
- ✓ Nigerian Institute for Training and Development (NITAD)
- ✓ Nigerian-British Chamber of Commerce (NBCC)
- ✓ Nigerian Statistical Association (NSA)
- ✓ Nigerian American Chamber of Commerce (NACC)

### 5. ACCREDITATION

Romis is a registered BUSINESS DEVELOPMENT SERVICE PROVIDER (BDSP) with the following organisations

- Small and Medium Enterprises Development Agency of Nigeria (SMEDAN),
- Bank of Industry (BOI),
- USAID-NEXTT
- Growth and Employment (GEM) Project (World Bank/DFID Assisted Project)
- Developing Effective Private Education Nigeria (DEEPEN), a programme funded by UKAid
- The Nigeria Incentive-Based Risk Sharing System for Agricultural Lending (NIRSAL), as an EDI

Romis is a preferred Consultant to Lagos State Government on Monitoring/Evaluation and Impact Assessment of various capacity building training programmes on Participants at every workshop held.

Romis also served as a Partner to Enhancing Nigerian Advocacy for a Better Business Environment (ENABLE2) on production of Business Environment Reform (BER) Research Products capable of influencing Policy Makers.

## **6. SERVICE DELIVERY CAPACITY OF ROMIS CONSULTANTS LTD**

### **6.1 Training and Human Resources Development**

Romis served as the BDSP of SMEDAN for Ondo, Osun, Oyo and Ekiti States for over five years. Services under this programme include:

#### **A. Business Sensitization and Awareness Creation**

- ✓ Impacting on MSMEs on how they can be successful businessmen and women.
- ✓ Various Small and Medium Businesses they can embark upon
- ✓ Requirements of each of the Businesses.
- ✓ Benefits of forming Clusters and joining an existing BMO and/ or Cooperative Society.

#### **B. Business Counselling/ Clinic**

- ✓ Providing possible solutions to individual business problems
- ✓ Sharing experiences/ ideas with MSMEs with a view to clearing some wrong perceptions

#### **C. Training and Technical Assistance, backed-up by Practical Demonstration**

- ✓ Designing appropriate Training Programmes to address the identified needs of MSMEs
- ✓ Perfecting the Business Plans/ Feasibility Reports prepared by MSMEs
- ✓ Organizing Business/ Facility Tours

#### **D. Linkage/ Market Access**

- ✓ Linking MSMEs to LEs for supply of their (MSMEs) products and services and continuous patronage
- ✓ Linking MSMEs to sources of Raw-Materials Suppliers
- ✓ Linking MSMEs to Machinery Suppliers/ Technology providers
- ✓ Linking the MSMEs with Trade-Fair Organizers and Export Promotion Agency for Product Exposure and Patronage

#### **E. Mentoring**

- ✓ Inviting successful Businessmen and women to share their experiences with MSMEs
- ✓ Inviting popular and respected Community Leaders to address MSMEs on topical issues

#### **F. Fund Sourcing**

- ✓ Identify various sources of Funding relevant to the needs of the MSMEs
- ✓ Making the requirements of EACH known to the MSMEs
- ✓ Working with the MSMEs to access the Funds
- ✓ Romis has sourced over N100 Million for various Cooperative Societies and Industrial Clusters in different parts of Nigeria

**Details on various Entrepreneurship Development/Vocational and other Capacity-Building Training Programmes we have so far executed are as tabulated below:**



**ENTREPRENEURSHIP DEVELOPMENT/VOCATIONAL AND OTHER CAPACITY-BUILDING TRAINING PROGRAMMES EXECUTED TO DATE**

S/N	TITLE OF TRAINING PROGRAMME	VENUE	MONTH/YEAR	CLIENT(S)	REMARK
1.	GEM (Growth and Employment) Project of the World Bank (WB)	South-West Geopolitical Zone	August, 2016 to February, 2019	The World Bank (WB) and Federal Ministry of Industry, Trade and Investment (FMITI)	<p>The government of Nigeria with the support of The World Bank (WB) identified five (5) fast growing sectors of the Nigerian economy (ICT, Construction, Entertainment, Light Manufacturing and Tourism &amp; Hospitality) and competitively selected some MSMEs operating in the identified sectors. The lucky MSMEs are then allocated to 27 competitively selected BDSPs (Business Development Service Providers) across the Country for capacity building training programme including mentorship in five key management functions (management, operations, sales/marketing, human resources and finance) for a period of over 30 months. At the end of the programmes, some of the MSMEs were provided with grant worth millions of Naira.</p> <p>Romis was among the 27 World-Bank certified BDSPs and 25 MSMEs spread across the South-West Geopolitical Zone were allocated to us. Twenty-two of the MSMEs completed the programme and each of them scored 100%. The icing on the cake for half of this number was the provision of grant, ranging from N5.0million to N7.0million to support and grow their businesses.</p>
2.	Provision of BDS for the Development of Effective Private Education in Nigeria (DEEPEN), Lagos State as Pilot	Lagos State	September, 2016 to October, 2017	UKAid/Mott MacDonald House, UK	<p>Our Clients were concerned about the quality of education being offered to children of low-income earners by the private schools in Lagos State (as a pilot). They therefore competitively selected some BDSPs including <b>Romis</b> to build the capacities of Private School Owners/Proprietors so as to enable them (school owners) manage the schools efficiently and profitably and at the same time greatly improve the quality of education offered to their students. The training programme lasted for over 12 months and very impactful. The programme was a huge success.</p>

3.	Specialised Entrepreneurship Development Training Programme for (MSMEs) in Oyo Central Senatorial District of Oyo State	Technology Incubation Centre (TIC) Temidire Onipaanu, Ogbomoso, Oyo State	November, 2014	SMEDAN	The Programme was designed to develop and sharpen the entrepreneurial skills of the MSMEs in the Senatorial District with a view to making them more productive and efficient in the management of resources at their disposal. Hundred (100) Participants were taken through basic Entrepreneurship Development Course and were exposed to various opportunities and support services which they can use to boost their businesses if they already have or start new businesses and thus create more employment opportunities
4.	Rural Women Entrepreneurship Training Programme, Ibadan, Oyo State	K. S. Motel, Total Garden, Orita-Mefa, Ibadan, Oyo State	October, 2012	SMEDAN	The Programme was aimed at delivering upgraded capacity (human, technological and financial) to selected women groups, with a view to improving the productivity and quality of their products to achieve competitiveness and meet national/export standards.
5.	Youth Entrepreneurship Development Training Programme for Youth in Osun State.	Joint Heirs Cooperative Multipurpose Halls, Iwo/Ibadan Express Road, Estate Area of Osogbo, Osun State	December, 2011	SMEDAN	The Training Programme was targeted at Youth Operators of MSMEs in Osun State. The training is to train the youth on entrepreneurial and vocational skills in order to equip them to pursue the establishment of enterprises and to improve their managerial capacity to run their enterprises together. Hundred (100) Youth (male and female) from various LGAs in the State attended.
6.	Rural Women Entrepreneurship Training Programme, Osun State with Special Attention on Tie & Dye Cluster	Joint Heirs Cooperative Multipurpose Halls, Iwo/Ibadan Express Road, Estate Area of Osogbo, Osun State	December, 2010	SMEDAN	The programme was for rural women who were already in Business and those about to start their Business with special emphasis on women operating in clusters like "Tie and Dye". The Training was meant to develop and sharpen their entrepreneurial skills with a view to making them more productive and efficient in the management of resources at their disposal. Over 170 participants attended the programme.
7.	Women Entrepreneurship Training Programme for Women Operators of MSMEs in Osun State	Joint Heirs Cooperative Multipurpose Halls, Iwo/Ibadan Express	December, 2010	SMEDAN	The programme was meant for mostly urban women business operators resident in different LGAs in Osun. The main objective was to expose the Participants to modern business management tools and thereby enhance their capacities to manage their businesses efficiently and profitably. They were also exposed to various government

		Road, Estate Area of Osogbo, Osun State			programmes for the development of MSMEs in Osun State and how they can benefit from these programmes.
8.	General Entrepreneurship Development Training Programme for selected SMEs in Osun State	Ife – City Hall, Eruwa and NUJ Press Centre, Osogbo	March, 2010	SMEDAN	The programme was designed for both male and female small/medium scale business operators in Osun. The main objective was to build the capacities of these economic operators so as to enable them contribute more to the Gross Domestic Product (GDP) of Osun State. One Hundred and Twenty (120) people participated in the Training Programme.
9.	General Entrepreneurship Development Programme for members of Black Soap Cluster in Ada, Aagba and Inisa, Osun State	Royal Life Hotel, Ada, Osun State	September, 2009	SMEDAN	The Black-soap Cluster is one of the industrial Clusters identified by SMEDAN across the Country, the training programme was designed to improve their skill and expose them to modern business and product methods.  The challenges facing members were identified during the Training and possible solutions jointly worked out. At the end of the Training, participants were formed into Groups and the groups were registered as Cooperative Societies with the Ministry of Commerce and Industry. Over 100 participants attended the programme.
10	Entrepreneurship Training Programme for Members of Cooperative Societies and NGOs in Akure, Ondo State	Seminar Room, SMEDAN's BSC, Industrial Park, Akure, Ondo State.	November, 2008	SMEDAN	The Training Programme was organized for beneficiaries of NAPEP's Micro-Credit Scheme for the OSSAP-MDG-NAPEP/SMEDAN collaboration. A total of 42 Participants were trained with the eighteen local governments of the State represented.
11.	Sensitization and Needs Assessment Study of Youth from Ondo State prior to Implementation of a Training Programme	Seminar Room, SMEDAN's BSC, Industrial Park, Akure, Ondo State.	November, 2008	SMEDAN/Ondo State Government	The programme was meant to sensitize the Ondo State Youth on the need to get engaged and "do something" instead of roaming the streets looking for white-collar-job. Their talents and Training needs were identified during the close interaction. Useful information relating to various government programmes and projects that will enable them become "job creators" were passed to them. The interaction enabled us to design appropriate Training Programmes that will address the gaps identified.

12.	Youth Entrepreneurship Development Training Programme for Youth in Ondo State	Seminar Room, SMEDAN's BSC, Industrial Park, Akure, Ondo State.	November, 2008	SMEDAN/Ondo State Government	Topics covered include – Personal and Business Visioning, Elements of Business Plan Preparation and Banking/Finance for Small Businesses. Other topics covered include Legal and Regulatory Environment, Marketing and Customers' Care and Record and Book Keeping.
13.	Entrepreneurship Training Programme for Members of Cooperative Societies and NGOs in Osogbo, Osun State	The ultra modern Conference Room of BRYMOR HOTELS LIMITED, Ilobu Road, Osogbo, Osun State	August, 2009	SMEDAN/Osun State Government	The Training Programme was designed to build the capacities of the Participants in Business Managerial Skills and also train them on Personal and Business Visioning, Record/Book Keeping and Accounts for Small Business, Marketing and Customers' Care.
14.	Entrepreneurship Training Programme for Members of Cooperative Societies and NGOs in Ado-Ekiti, Ekiti State	The large conference Room of OLUJODA INTERNATIONAL HOTEL, Ado-Ekiti, Ekiti State	August, 2008	OSSAP-MDG/NAPEP/SMEDAN	The Training Programme was organized for beneficiaries of NAPEP's Micro-Credit Scheme under the OSSAP-MDG/NAPEP/SMEDAN collaboration and was designed to build their capacities in Business Management Skills to enable them make the best use of the credit.
15.	Two-Week Capacity Building Training Programme for members of Osun State Machine Fabricators and Welders' Association	The Conference Room of Ministry of Local Government, State Secretariat, Osogbo, Osun State.	December, 2007	SMEDAN/Osun State Government	The Training Programme was meant to build the Capacities of Participants on Record-keeping, Marketing of their Services, Quality Control and Efficient and Profitable Management of the businesses
16.	Two-Week Capacity Building Training Programme for members of Ondo State Machine Fabricators Association	Seminar Room, SMEDAN's BSC, Industrial Park, Akure, Ondo State	November, 2007	SMEDAN/Ondo State Government	The Training Programme was meant to build the Capacities of Participants on Quality Improvement Techniques, Attracting and Retaining Customers, Preparation of Result-Oriented Business Plan and Various Sources of Fund open to Fabricators and how to access them.
17.	Business sensitization and Awareness Programme Creation Training on Entrepreneurship Development for 1,800 members of NYSC posted to Ondo State in February,	NYSC orientation camp at Ikare – Akoko Ondo State	February, 2007	SMEDAN/Ondo State Government	Topics covered include – How to identify Business – opportunities around you, Talent identification and Development, Validation of Business Ideas, Introduction to Business Plan Preparation, Record and Book Keeping, Networking and Importance of Business Membership Organisations (BMOs), etc. The initiative has since been adopted by the NYSC Headquarters and is now being

	2007. <b>The First of its type in the State.</b>				implemented in all the States of the Federation during the service year.
18.	Training Programme on Cassava Processing for Cassava Farmers in Ondo State	Seminar Room of SMEDAN's BSC, Industrial Park, Akure, Ondo State	February, 2007	SMEDAN/Ondo State Government	Topics covered include – How to Reap millions from High Quality Cassava Flour, Cassava Chips, Starch, Alcohol and Tapioca Productions, Cassava Processing, Machines and Equipment source of the machines, Capital and Working Requirements, Cashflow Forecast, etc
19.	Training Programme on Introduction to Business Plan Preparation and Record Keeping for MSMEs in Ondo State	Seminar Room of SMEDAN's BSC, Industrial Park, Akure, Ondo State	January, 2007	SMEDAN/Ondo State Government	Topics covered include – Definitions of Business Plan and Feasibility Report, Importance and Various uses, steps involved, main components, etc. Definition of Record and Book keeping, uses, types and steps involved, etc.
20.	Second Advanced Training Programme for highly experienced Poultry Farmers	Seminar Room of SMEDAN's BSC, Industrial Park, Akure, Ondo State	December, 2006	SMEDAN/Ondo State Government	Topics covered include – Basic Definitions, Problems of Poultry Farming and Solutions, Technical Management Techniques, Business Management Skills required, Capital and Re-current Cost Analysis, Book-keeping and Accounting systems. Practical and Hands-on training in a large Farm in Akure.
21.	Advance Training Programme for experienced Poultry and Fish Farmers	Seminar Room of SMEDAN's BSC, Industrial Park, Akure, Ondo State	November, 2006	SMEDAN/Ondo State Government	Topics covered include – Basic Definitions, problems of Fish and Poultry Farming and Solutions, Technical Management Techniques, Business Management Skills required, Capital and Re-current Cost Analysis, Book-Keeping and Accounting Systems. Practical and Hands-on Training in a large farm in Akure.
22.	Training Programme on Fish and Piggery Farming for Beginners	Seminar Room of SMEDAN's BSC, Industrial Park, Akure, Ondo State	October, 2006	SMEDAN/Ondo State Government	Topics covered include – Basic Definitions, Problems of Fish and Piggery Farming and Solutions, Technical Management Techniques, Business Management Skills required, Capital and Re-current cost Analysis, Book-keeping and Accounting systems.

23.	Training Programme on Poultry Farming for Beginners	Seminar Room of SMEDAN's BSC, Industrial Park, Akure, Ondo State	October, 2006	SMEDAN/Ondo State Government	Topics covered include – Basic Definitions, Problems of Poultry Farming and Solutions, Technical Management Techniques, Business Management Skills required, Capital and Re-current cost Analysis, Book-keeping and Accounting systems.
24.	Training Programme on Financial Windows available to MSMEs and how to access them for members of NASSI, Ondo State Chapter	Seminar Room of SMEDAN's BSC, Industrial Park, Akure, Ondo State	September, 2006	SMEDAN/Ondo State Government	Topics covered include – Definitions of MSMEs, Importance of MSMEs to the National Economy, Identification & Classification of various Financial Windows, Proper “marching” of source and usage of fund and Introduction to Business Plan Preparation
25.	Training Programme on the Application of Total Quality Management (TQM) to Improve the Efficiency of Ondo State Local Fabricators, Panel-Beaters and Welders	Seminar Room of SMEDAN's BSC, Industrial Park, Akure, Ondo State	June, 2006	SMEDAN and Ministry of Commerce and Industry, Ondo State	Main topics covered include: Introduction to TQM, Problems and Prospects of Local Machinery Fabrication Industry, Value Analysis and Product Design, Marketing and Sales Improvement Techniques, Book-keeping and Accounting Systems. Over 30 Participants from the three Senatorial Districts of Ondo State were in attendance.
26.	Product Quality Improvement Training Programme for Small/Medium Scale Entrepreneurs in Bayelsa State	Conference Hall, Governor's Office, State Secretariat Complex, Yenagoa, Bayelsa State	July, 2001	Bayelsa State Government and FGN/UNDP-Assisted Job Creation and Sustainable Livelihood Programme	Topics covered include: Total Quality Management (TQM), Quality-Decisions-Origin and Implementation, Short and Long Term Quality Improvement Strategies, Marketing, Financial Records and Simple Financial Analysis. Individual Class Exercise and Group-work were part of the Training Programme.

- 6.2 Romis** is a recognised and well-known **brand** in the Nigerian MSME Sub-sector. The company participated (in different capacities as Participant, Invited Guest, Discussant, etc) in several MSME-related Workshops, Seminars, Summits and Fora. These include:
- i. Participant at the SMEDAN Validation Workshop on the 2020 Review (latest) of Nigeria’s National MSME Policy held on Wednesday, 3<sup>rd</sup> June, 2020.
  - ii. National Lead Consultant for the Review of Nigeria’s National Policy on MSMEs – March-June, 2018. Romis coordinated the six-zonal workshops on the review and prepared the final report.
  - iii. Lagos Public Private Engagement Mechanism (PPEM) Dialogue Session held on Wednesday, September 2<sup>nd</sup> 2015 at Westown Hotel, Opebi Link Road, Ikeja, Lagos
  - iv. Stakeholders Workshop on Implementation of GEMS (Growth and Employment in States) in Lagos State 5<sup>th</sup> May, 2015 at Sheraton Hotel, Ikeja, Lagos.
  - v. The 1<sup>st</sup> MSME Summit held at Ladi-Kwali Hall, Sheraton Hotels, Abuja, FCT held on Monday, 24<sup>th</sup> November, 2014. Romis’ representative was one of the discussants at the summit.
  - vi. The 3<sup>rd</sup> EU-Nigeria Business Forum held at Landmark Centre, Victoria Island Annex, Lagos, 22<sup>nd</sup>-23<sup>rd</sup> September, 2014.
  - vii. Invitation to 3-day National Stakeholders Workshop on Review of the Definition and Methodology for computation of Unemployment Statistics in Nigeria 8<sup>th</sup>-10<sup>th</sup> September, 2014, at Ayala Hotels Ltd, Ibi Close, Area II, Garki, Abuja, FCT.
  - viii. National Industrial Skills Development Forum (with the theme: Turning our Quantity Advantage to Product Advantage) held on Thursday, 17<sup>th</sup> May, 2012 at Sheraton Hotel and Towers, Abuja, FCT.
  - ix. Ogun State Investment Forum held at DLK Event Centre, Abeokuta, Ogun State, 26<sup>th</sup>-27<sup>th</sup> March, 2012.
  - x. National MSMEs Stakeholders Meeting, held on 20<sup>th</sup> September, 2011 at Transcorp Hilton Hotel, Abuja.
  - xi. Commonwealth Economic Partnerships Forum 13<sup>th</sup>-14<sup>th</sup> October, 2010 at the Guild Hall, London, UK.
  - xii. BDS Providers Course at Rockview Hotel, Adetokunba Ademola Crescent, Wuse 2, Abuja, sponsored by World Bank MSME Project, 11<sup>th</sup>-15<sup>th</sup> February, 2007.
  - xiii. The 15<sup>th</sup> International Conference on Small and Medium Enterprises (ICSME) held at International Conference Centre, Abuja, FCT between 19<sup>th</sup> and 22<sup>nd</sup> July, 2004.
  - xiv. Member of the Stakeholders Board of National Management for Socio-Economic Development Programme, Lagos State, 30<sup>th</sup> July, 1999.

### 6.3 CONNECT-TO-GROW PROGRAMME

In April, 2016, Romis was competitively selected as the **Nigerian Support Partner** for “**Connect to Grow**” Programme by IMC Worldwide Ltd of Redhill, Surrey UK to connect qualified 150 Nigerian MSMEs to MSMEs in South-East Asian Countries operating in the same business sectors with a view to promoting growth through **Innovation and Partnership**.

The “Connect-to-Grow” Programme had two benefits for successful MSMEs. The first is the provision of £1,500 Travel Grant for the Nigerian MSMEs to meet their South-East Asian Partners, discuss and agree on the form and mode of collaboration between them. The second is the £50,000 grant to upscale the pilot-project (between the two partners) to commercial scale. Romis mandate was to screen and select the Nigerian MSMEs that met the criteria and assist them to register on the platform. Also, Romis was to raise additional funds locally for successful partnerships to further grow the business and generate employment opportunities in the two Countries.

## 7 POST-TRAINING COUNSELLING, MONITORING AND EVALUATION SERVICES

The foregoing Training Programmes are backed-up with Post-Training Counselling, Monitoring and Evaluation Services aimed at ensuring that the Trainees derived maximum benefits from the programmes and impacting positively on the economy of the States in particular and the national economy in general.

### 7.1 Preparation of Business Plans/ Feasibility Reports on Projects/ Commercial Ventures

- Project Identification
- Market Survey
- Identification of Promoters and Technical Partners/ Equipment
- Pre-Feasibility Studies
- Full Scale Feasibility Study

Methodology used consists of four investigational approaches. These are:

- Desk Research
- Field Work and
- Liaison Activities
- Focus Group Discussions (FGD)

### 7.2 Statistical Training for State Government and Parastatals’ Officials on:

- Data Collection Methodologies
- Data Management
- Data Processing and Analysis

Training Programmes executed under this sub-head include:



S/N	TITLE OF TRAINING PROGRAMME	VENUE	MONTH/YEAR	CLIENT(S)	REMARK
(i)	Training Workshop on Generation and Usage of Official Statistics for Senior Level Statisticians, Planning and Budget Staff of Lagos State	Innovative Management Centre, 316, Murtala Mohammed Way, Alagomeji, Yaba, Lagos	February, 2015	Ministry of Economic Planning and Budget, Lagos State Secretariat, Lagos State	<ul style="list-style-type: none"> <li>Understand basic concepts and definitions in Official Statistics.</li> <li>Identify various activity documents from which useful official statistics can be generated.</li> <li>Understand the appropriate procedures of generating official data from different sources.</li> <li>Identify various sectors and respective Official Statistics.</li> <li>Draw-up tabulation formats for processing Official Statistics</li> <li>Compile and present, in tables, graphs and charts, data on official statistics.</li> <li>Identify major uses and Users of Official Statistics.</li> <li>Sharpen the skill of Participants in Data collection, Data Analysis and Report Writing.</li> <li>Be conversant with the National Statistical System of the Country</li> </ul>
(ii)	Statistical Projects Management Workshop for Middle/Senior Level Statisticians, Planning and Budget Staff of Lagos State	Innovative Management Centre, 316, Murtala Mohammed Way, Alagomeji, Yaba, Lagos	October, 2014	Ministry of Economic Planning and Budget, Lagos State Secretariat, Lagos State	<ul style="list-style-type: none"> <li>To make the Participants understand the various uses of statistics and identify Major Consumers /Users of Statistics.</li> <li>To expose the Participants to all the steps involved in planning for a statistical survey.</li> <li>To enable the Participants know the importance of Questionnaire and other survey instruments used in the conduct of statistical surveys.</li> <li>To enable the Participants know the various Sampling Techniques and their uses.</li> <li>To sharpen the skill of Participants in Data Collection, Data Analysis and Report Writing</li> </ul>
(iii)	Statistical Induction Course Training Workshop for newly recruited Statisticians, Planning and Budget	Innovative Management Centre, 316, Murtala Mohammed Way,	December, 2013	Ministry of Economic Planning and Budget, Lagos State Secretariat,	<p>The objectives of the workshop include:</p> <ul style="list-style-type: none"> <li>Make the Participants understand important</li> </ul>

	Staff of Lagos State Government	Alagomeji, Yaba, Lagos		Alausa, Lagos State	<p>definitions, concepts and terminologies in Statistics;</p> <ul style="list-style-type: none"> <li>• Enable Participants know how to classify and present data;</li> <li>• Enable Participants conduct data collection exercise, plan for data processing and analysis and write good Statistical Reports, etc</li> </ul>
(iv)	Training Workshop on Survey/Research Planning Module for Lagos State Statistical Personnel and Managers at Middle and Senior Level	Public Service Staff Development Centre (PSSDC), Magodo, Lagos	August, 2012	Lagos State Ministry of Establishment, Training and Pensions	Topics covered include Planning for Survey/Research Activities, Development of Project Document for Survey/Research, Various Types of Statistical Reports, Design and Development of Survey Research Tools
(v)	Training of 30 Statistical Officers of Bayelsa State Ministry of Finance and Economic Planning on <u>"Data Collection and Processing"</u>	Conference Hall, Governor's office State Secretariat Complex, Yenagoa, Bayelsa State	June, 2000	Bayelsa State Government and UNDP-Nigeria	Topics covered include: Introduction to mathematics, Statistical methods, Sample Surveys, Economics Statistics, Collection & Presentation of Data and Introduction to Data Processing
(vi)	Training Workshop on Statistical Survey methods and Data Collection "for Middle Level Statistical Officers of Lagos State Central Office of Statistics, Alausa, Lagos.	CAPL Training centre, Ajao Street, Off Adeniji Jones Avenue, Ikeja, Lagos State	June 1998	Lagos State Government under the UNDP – Assisted National Statistical and Information System (NSIS) programme	The Training Programme was designed to expose the participants to basic Statistical methods and sharpen their skills in Data collection and processing. Topics covered include: Survey planning, Budgeting and scheduling, Sampling methods, Data-collection Techniques, Data processing, Data Analysis, Report Writing and interpretation

### 7.3 Training of Budget and Programme Officers on Financial and Programme Management Procedures. Topics to cover will include:

- Conceptual issues in Programme Management
- Programme Planning
- Project Implementation
- Financial Aspect of Programme Management
- Project Conclusion and Evaluation

Other details on the Training Programme are as state below:

S/N	TITLE OF TRAINING PROGRAMME	VENUE	MONTH/YEAR	CLIENT(S)	REMARK
(i)	Training Programme on "Financial and Programme Management Procedures for 50 Staff of Monitoring and Evaluation (M&E) Unit of Ministry of Economic Planning and Budget, Gusau, Zamfara State	De-Ludo Hotel, Sokoto-Bye-Pass, Gusau, Zamfara State	November, 2006	Zamfara State Government and UNDP – Nigeria	Topics covered include: Conceptual Issues in programme Management, Programme Planning, Project Implementation, Financial Aspect of Programme Management and Project Conclusion and Evaluation etc. Individual Class—exercise and Group-work on Hypothetical Projects were part of the Training programme.

#### 7.4 Conduct of Social and Economic Surveys

- Survey-objective(s) to be determined by the Client(s)
- Target Respondents
- Sample Design
- Survey Planning
- Field Organization
- Quality-Control Measures to be put in place
- Data Management
- Data Processing and Analysis
- Report Writing

Details on the Surveys are as tabulated overleaf.

## 8 LIST OF VERIFIABLE PREVIOUS EXPERIENCE

Romis has executed various Survey/Research Consultancy assignments to different Clientele in various parts of Nigeria. They include:

### (a) Economic and Social Surveys House-Hold-Based-Surveys

	Survey	Month/ Year	Client(s)	Coverage
(i)	Nigeria for Women Project (NFWP) Baseline Survey	Nov. 2019	Federal Ministry of Women Affairs and Social Development/The World Bank	Rural women aged 18+ living in <b>The World-Bank (WB)</b> selected three local governments of <b>Abia, Edo and Ogun States</b> . Each state represents each of the three geopolitical zones in southern Nigeria. The baseline survey is to establish the current social, economic, health and educational status of selected women <b>before</b> the start of the WB Intervention Programme in the three states. Implementation of the programme has commenced.
(ii)	Customer Enumeration Survey of LSWC Customers in selected areas of Lagos State	March, 2018	IBS Washington DC, USA/Lagos State Water Corporation, Ijora, Lagos	All LSWC Customers in Victoria Island Extension, Lagos Island, Lekki, Iwaya areas of Lagos State were covered. The survey was designed to ascertain the continuous access of customers to water in their areas and to gauge the level of customer satisfaction with the services of the corporation. The main objective is to substantially improve the quality of service of the corporation to Lagos State citizens and update the records of customers with the corporation.
(iii)	Data Collection for Cocoa Livelihood Program (CLP) Impact Evaluation in Nigeria	March, 2011	Mathematica Policy Research, Inc., Washington, USA	Five Cocoa producing States of Abia, Cross-River, Edo, Ondo and Osun were involved. Fifteen LGAs spread across the 5 States made up the sampling frame. In all, 40 villages were selected for in-depth study using a specially designed Questionnaire.
(iv)	Survey on Socio-Economic Impact of Dumpsites on Lagos Residents	Dec. 2009	Lagos State Government, Nigeria	Five LGAs of the State. The LGAs were selected in such a way that <b>all</b> the Three Senatorial Districts of the State were represented.
(v)	Harmonized Nigeria Living Standard Survey – HNLSS	Feb. 2009	National Bureau of Statistics (NBS)	All the States of the Federation including FCT but our staff served as Monitors in the following States: Kebbi, Borno and Adamawa.
(vi)	Survey/Mapping of Community-Based-Organisations (CBOs) in the Country	Dec. 2007	<b>UNDP-Nigeria</b>	The Six States covered are ABIA, ONDO, AKWA-IBOM, BAUCHI, ZAMFARA, and KOGI

(vii)	Multiple Indicator Consumer Survey – MICS III	April 2007	National Bureau of Statistics (NBS)	Countrywide but our staff worked as Independent Monitors in the following States: Kano, Katsina and Abia.
(viii)	Core Welfare Indicator Questionnaire (CWIQ) Survey	April 2006	National Bureau of Statistics (NBS)	Nationwide but our staff covered the following States: Kano, Katsina, Kaduna and Zamfara
(ix)	Baseline Study of Informal Sector of Lagos State Economy	March 2005	Lagos State Government/ <b>The World Bank.</b>	Sixteen (16) out of the 20 LGAs in Lagos State.
(x)	State wide Economic and Social Survey to develop and validate STATISTICAL FORMAT for collection and Processing of Statistical Data from the LGAs in Bayelsa State.	Nov. 1999	Bayelsa State Government/ <b>UNDP-Nigeria.</b>	The Eight (8) LGAs of Bayelsa State
(xi)	Social Survey to determine the LITERACY RATE of Lagos State.	June 1998	Lagos State Agency for Mass Education and <b>UNDP-Nigeria</b>	All the 20 LGAs in Lagos State.

## (b) Establishment-Based Surveys

	Survey	Month/ Year	Client(s)	Coverage
(xii)	MSME and Tax Compliance Survey	Dec. 2018	Holistic Business Solutions, Lagos	The Survey covered two States – Lagos and Edo. The survey objective is two-fold – to examine the relationship between tax compliance and MSMEs and to determine the extent to which tax compliance will foster growth in the sector. 400 MSMEs were covered in the two States – 312 in Lagos and 88 in Edo State in proportion to the population of MSMEs in each of the two States. Business activities covered spread across different sectors.
(xiii)	Property Enumeration Survey of Eti-Osa LGA, Lagos State	Dec. 2017	Desoffit Consult/Office of Land Use Charge, Alausa, Lagos State	All properties and structures in the Eti-Osa LGA were covered. The main objective of the survey is to update the database of Land-Use-Charge office with a view to assisting State government plan better for the needs of the residents.
(xiv)	Capacity Assessment Survey of National Competitiveness Council of Nigeria (NCCN)	July, 2015	Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH, Abuja, FCT, Nigeria.	In-depth study and capacity assessment of the pioneer National Competitiveness Council in Nigeria.
(xv)	National Survey of Motor Vehicle Dealers in Nigeria	June, 2015	National Automotive Council	It covered five (5) of the South West Geopolitical Zone of Nigeria excluding Lagos State (Ekiti, Ogun, Ondo, Osun and Oyo States).
(xvi)	Audit and Survey of Socio-Economic and Infrastructural Amenities in Nigeria	Feb. 2014	Federal Character Commission	It covered Thirteen Sectors and covered the whole Federation. We also developed SQUARP (Statistical Questionnaire Analysis and Reporting Software) Statistical Package to analyse the Data.
(xvii)	Assessment of Good Urban Governance in Nigeria	Oct. 2010	UN-HABITAT, UNDP and UNDP's Oslo Governance Centre	Twenty-Three (23) selected LGAs were covered throughout Nigeria. Romis was allocated two LGA in Lagos State – MUSHIN and SURULERE LGAs.
(xviii)	National Manpower Stock and Employment Generation Survey	Nov. 2009	National Bureau of Statistics (NBS), Nigeria	All the States of the Federation including FCT but our Staff served as MONITORS in the following States – Kebbi, Bornu and Bauchi.
(xix)	National Survey to Promote Industrial Clusters in Nigeria – in collaboration with Simtex International Nigeria Ltd	Oct. 2009	Federal Ministry of Commerce and Industry, Abuja , FCT	Thirteen States were covered 7 in the North-West and 6 in the North-East Geo-political zones of Country.

(xx)	Study on the Potentials of Designated Industrial Clusters at <b>Maru, Talata Mafara, and Shinkafi LGAs</b> in Zamfara State.	Jan. 2007	Zamfara State Government/ <b>UNDP-Nigeria</b>	Three important clusters were researched into for Zamfara State, i.e. mineral cluster in <b>Maru LGA</b> , <b>Rice cluster in Talata-Mafara LGA</b> and <b>Tomato and Pepper Cluster in Shinkafi LGA</b> .
(xxi)	Capacity Assessment Survey of Support Services and Enhancement Needs of NASSI and NASME (the two most prominent BMOs in Nigeria).	June, 2006	SMEDAN/ <b>UNDP-Nigeria</b>	Eighteen (18) States were covered – 3 in each of the six geopolitical zones
(xxii)	Capacity Assessment Survey of State Statistical Agencies (SSAs) and Key Planning Research and Statistics Departments (PRSDs) for Poverty Reporting in Lagos State.	Oct. 2005	Lagos State/ <b>UNDP-Nigeria</b>	All the SSAs and PRSDAs in Lagos State
(xxiii)	Survey of Inventory and Enhancement needs of Industrial Development Centres (IDCs) in Nigeria	Dec. 2004	SMEDAN/ <b>UNDP-Nigeria</b>	The IDCs covered are in Maiduguri, Yola, Bauchi and Ogoja in the North-East and South-South Geo-Political Zones of the Country

### (c) Capacity Building of MSMEs

As a BDSP, Romis has built and is still building the capacities of over 10,000 MSMEs across Nigeria in different sectors of the economy. Apart from providing basic entrepreneurship and vocational training, Romis has also packaged the MSMEs to access finance, and other support/assistance from various federal and state agencies and donor-organisations.

## 9 ORGANISATION OF TRADE-FAIRS AND EXPOS

In its efforts to promote Nigerian Products/Services and expose MSMEs to local and International Investors, Romis Coordinated a number of Trade Fairs/Expos in Nigeria and outside the Country. The Fairs include:

- ✓ Small Business Opportunities Fair sponsored by SMEDAN, **ENUGU 2012** for SMEs in South-East Geopolitical Zone, in collaboration with Gold-Rock Business Ventures. Held in November, 2012 in Enugu.
- ✓ Small Business Opportunities Fair sponsored by SMEDAN, **EKITI 2012** held in October, 2012 in Ado Ekiti, Ekiti State.
- ✓ Investment Opportunities Fair, sponsored by SMEDAN, for Micro, Small and Medium Entrepreneurs (MSMEs) in Ondo, Osun and Ekiti States – **Akure 2008** held in November, 2008 in Akure, Ondo State.
- ✓ Singapore International Halal Showcase (SIHAS 2008), in January 2008.

- ✓ Product Quality Fair/Exhibition for MSMEs in the South-East sponsored by SMEDAN in April, 2005 at Owerri International Market, Imo State.
- ✓ 1<sup>st</sup> SME Techno Research & Development Expo sponsored by SMEDAN in March 8<sup>th</sup>-11<sup>th</sup> 2005 at International Trade Fair Complex, Abeokuta, Ogun State.
- ✓ The First Ogun State Specialised Trade Fair on Food and Agricultural Products held in Abeokuta – March, 1992

**9b Apart from coordinating Fairs/Exhibitions, Romis has participated actively in the underlisted Fairs, Exhibitions and Fora:**

- 1<sup>st</sup> Alimosho Community Trade Fair, Oaks Garden Cultural Center, Isheri-Idimu, Lagos, 28<sup>th</sup> November – 1<sup>st</sup> December, 2019.
- 3<sup>rd</sup> NASME Business Roundtable: Impact of Technology on MSME Businesses in Nigeria, Adeyemi Bero Auditorium, Ikeja, 29<sup>th</sup>-30<sup>th</sup> August, 2019.
- 3<sup>rd</sup> Lagos State MSMEs Exclusive Fair, 2<sup>nd</sup>-8<sup>th</sup> October, 2018 at Teslim Balogun Stadium, Surulere, Lagos by Lagos State Ministry of Commerce, Industry and Cooperatives.
- 2<sup>nd</sup> NASME Business Roundtable: Building a Globally Competitive Economy through MSMEs, Adeyemi Bero Auditorium, Ikeja, 2<sup>nd</sup> August, 2018.
- Ogun State Investors' Forum 2018: Consolidating the Gains, Accelerating Growth, 20<sup>th</sup>-21<sup>st</sup> March, 2018.
- 16<sup>th</sup> MSME International Summit and Exhibition: Maximising Diversification for Growth and Opportunities through Alternate Market Channels, June 12 Cultural Center, Abeokuta, Ogun State, 28<sup>th</sup>-29<sup>th</sup> November, 2017.
- 1<sup>st</sup> NASME Business Roundtable: Reinflating the Economy through MSMEs Support, NECA Event Centre, Ikeja, Lagos, 13<sup>th</sup> July, 2017.
- 2016 Lagos International Trade Fair: Positioning the Nigerian Economy for Diversification and Sustainable Growth, Tafawa Balewa Square, Lagos, 4<sup>th</sup>-13<sup>th</sup> November, 2016.
- 8<sup>th</sup> National Council on Industry, Trade and Investment: Diversification of the Nigerian Economy from over-dependence on Oil Export, June 12 Cultural Centre, Abeokuta, Ogun State, 24<sup>th</sup>-27<sup>th</sup> October, 2016.
- Nigeria America Chamber of Commerce (NACC) Kaduna SME Conference and Exhibition on Financing for Non-Oil Export, Sheraton Hotels Abuja, 5<sup>th</sup>-7<sup>th</sup> October, 2016.



## **10 SPECIALISED RESEARCH/STUDY CARRIED OUT BY ROMIS**

- (a) Study on the [Demographic Dividends in Lagos State](#). July 2015. Consultancy assignment awarded to us by United Nations Population Fund (UNFPA) and Lagos State Government.
- (b) Model Feasibility Study and Business Plan for [Ginger Processing to Oleoresin – an Industry Wide Study Report](#).

# 11 LIST OF PROJECTS/ASSIGNMENTS HANDLED BY ROMIS FROM 1977 TILL DATE

## A: INDUSTRIAL PROJECTS – MSMEs AND LEs

### i. Bitumen Exploitation

### ii. Aluminium / Products

- (i) Aluminium Utensils
- (ii) Aluminium Pipes
- (iii) Aluminium Sliding Doors/Windows

### iii. Food/Beverages

- (i) Bread/Biscuit
- (ii) Beer/Soft Drink Production
- (iii) Blending/Bottling of Wine
- (iv) Bread Bakery
- (v) Bread Improver
- (vi) Chocolate Production
- (vii) Dried Fruits, Vegetables and Roots
- (viii) Fish Fingers Project
- (ix) Fruit-Juice Concentrate Production
- (x) Fruit-Juice Project
- (xi) Garri Production (Mechanized)
- (xii) Honey Production and Processing
- (xiii) Milk Dairy
- (xiv) Mineral Water Production
- (xv) Pineapple Fruit Juice Project
- (xvi) Pounded Yam Flour Production
- (xvii) Processing of Ginger Roots
- (xviii) Red Palm Oil
- (xix) Sachet/Bottled Water Production
- (xx) Smoked Fish Project

### iiib. Alcoholic Beverages

- Distillery
- Winery

### iv. Plastic Products

- Plastic Moulding
- Plastic Utensils
- Plastic Shoes
- PVC Pressure and Conduit Pipe

### v. Soap /Detergent

- Bar Soap Production
- Laundry Bar Soap
- Soap Project at Aba
- Detergent

- vi. Stone Crushing**
- vii. Iron & Steel**
  - Steel Water Pipe Production
  - Metal/Min- Steel Project
  - Mini- Steel Project, Lagos
  - Iron-Nail Production
  - Production of Hydraulic Jack
  - Marketing of Iron-Rods
- viii. Printing/Publishing /Paper Production**
  - Printing and Publishing Services
  - Light Packaging
  - Self-Adhesive Labels
  - Diversification of Paper Products
  - Computerized Printing / Flow-Line
- ix. Wood/ Wooden Products**
  - (i) Particle Board Production
  - (ii) Furniture Production
  - (iii) Furniture Complex at Akure and Offa
  - (iv) Crown-Cork Production
  - (v) Jumbo-Reels Production
  - (vi) Tooth-Pick Production
- x. Asbestos Industries Ltd**
- xi. Concrete Water Proofing Project**
  - Roofing Tiles/Particle Boards
- xii. Pharmaceutical /Medical Products**
  - (i) Bandage Production
  - (ii) Infusion-Fluid Production
  - (iii) Surgical Parts in Nigeria
  - (iv) Toilet Rolls, Paper Serviettes and Facial Tissues
  - (v) Sanitary Towels/Napkins
  - (vi) Neuroleptic Drug Marketing
  - (vii) Pharmaceutical Products
  - (viii) Ophthalmic Lenses Production
  - (ix) Ambulance Services
  - (x) Disposable Syringes and Infusion Fluids
- xiii. Rubber/ Rubber Products**
  - (i) Rubber-Shoe-Soles Production
  - (ii) Rubber Based Products
- xiv. Household Equipment**
  - (i) Auto/Room Air-Conditioning Production
  - (ii) Ceramic Production
  - (iii) Assembling of Loud Speakers

- (iv) Generators, Pumps & Propulsion
- (v) Record Pressing
- (vi) Cold Room Facility
- (vii) Assembly of Grinding Machines
- (viii) Refrigerator/A/c Project

**xv. Agriculture/Agric Products**

- i. Bee-keeping and Honey Processing
- ii. Cassava Processing
- iii. Fruits, Vegetables Drying and Packaging Project
- iv. Garri and Livestock Feeds Production
- v. Integrated Farm Poultry Project
- vi. Large Farm for Maize, Citrus, Rice
- vii. Mango Fruit Juice Processing
- viii. Poultry Farm and Feed mill
- ix. Poultry & Livestock Processing
- x. Sesame seeds cultivation and processing
- xi. Shea nut Processing
- xii. Sugar Cane Processing
- xiii. Tomatoes Production and Processing
- xiv. Vegetable Oil Production

**xvi. Automotive Industry**

- (i) Oil and Air Filters Production
- (ii) Technical Services
- (iii) Motor Fan Belts
- (iv) Engineering/ Technical Project
- (v) Pre-Feasibility Studies and Preparation of Investment Profiles on Automotive Components of motor-vehicles, motorcycles and bicycles. Over 50 components were covered.
- (vi) Full Scale Feasibility Study on the establishment of Mechatronics Training Institute at Esa-Oke in Osun State by the State Government.
- (vii) Full Scale Feasibility Study on the establishment of Auto-Workers Mechatronics Centralised Skills Acquisition and Training Facility in Abuja, FCT

**xvii. Hotel/ Tourism**

- (i) International Hotel Complex
- (ii) Middle Belt Hotel
- (iii) UPE Guest Inn
- (iv) Holiday Village Project.
- (v) Event management

**xviii. Perfumes / Cosmetics**

Liquid Perfume and Cream and Roll-on.

**xix. Oil and Gas**

Petrol Marketing  
Oil Bulk & Re-filling Project  
Oil & Gas Service Project

- xx. Financial Services**
  - Petro-Voucher Project
  - Establishment of a Commercial Bank
  - Sourcing of Funds for Business Ventures
  - Establishment of and Integrated Investment Limited
  
- xxi. Mining**
  - Limestone
  - Feldspar
  - Phosphate
  
- xxii. Chemical**
  - Caustic Soda
  - Cleaning Chemicals
  - Candle Production
  - Nylon/Shopping bags
  
- xxiii. Building/Construction**
  - Large Estate Development
  
- xxiv. Fishery**
  - Fish-Trailing Project
  
- xxv. Educational Services**
  - (i) Establishment of Nursery, Primary, Secondary and Continuing Education Centres
  - (ii) Production of writing Biro
  - (iii) Production of Exercise Books
  
- xxvi. Corporate Services**
  - (i) Personal Audit/Organizational Development
  - (ii) Establishment of Business Centre
  - (iii) Mass-Transit Services
  
- xxvii. Airlines Operation**
  - Establishment of a Private Airline
  - Establishment of a Non-Scheduled Airline
  
- xxviii. Transportation**
  - Assembly of Bicycles and Tri-cycles
  - Vehicle Service Workshop Establishment
  
- xxix. Others**
  - PP Woven Yarn Project
  - Dry-Cleaning Services
  - Polythene Packaging Films and Shopping Bags
  - PP Woven Sacks Project at Ijebu Ode, Ogun State
  - Proposed PP Woven Sacks Project at Badagry, Lagos State
  - Fashion Design